

FABIO ANDRÉS MORENO

305-546-7983 • famoreno_us@yahoo.com

SENIOR EXECUTIVE

Accomplished professional with an excellent 23+ year career working in a variety of industries to evaluate business strategies and processes, define requirements, and deliver technology improvements that achieve short- and long-term goals. Proven capacity to manage timelines, budgets, and client expectations. Respected consultant and advisor with strong critical thinking and planning skills. Technically proficient; experience implementing ERP/SAP, GLOBUS, and other global solutions for renowned international companies. Fluent in English and Spanish, with knowledge of Portuguese and ASL American Sign Language.

AREAS OF EXPERTISE:

- Organizational Change and Management
- Project Management
- Business Analysis & Re-Engineering
- Vision and Mission Planning
- Team Building
- Business Solution Development
- Systems Strategy & Implementation
- Large-Scale Technology Solutions
- Human Resources Management
- Performance Improvement

PROFESSIONAL EXPERIENCE

Crédit Agricole Private Banking – Miami, FL

6/2005-Present

Organization & Administration Manager / Office & Project Manager

Responsible for the coordination and completion of medium and large-scale projects, with a variety of scopes, timelines, budgets, and targets; oriented to Technology, Infrastructure, Organization, Business, Marketing, Security, and other areas.

Plans and directs all aspects of an organization's operational policies, procedures, objectives, initiatives. Responsible for the attainment of short- and long-term financial and operational goals.

Key Achievements:

- Effectively achieved maximum expense control and productivity.
- Leveraged technical and financial industry expertise to develop and maintain Policies & Procedures to enhance and streamline operations.
- Recognized for building productive relationships with users, third-party consultants, and all levels of staff, resulting in open lines of communication and greater productivity.

BankBoston International Private Bank / Bank of America – Miami, FL

7/2002-6/2005

Senior Business Analyst III

Recruited after demonstrating outstanding talent and expertise as Consultant to lead system implementations and analyze and improve systems, operations, and resolve long standing problems for internal customers. Work directly with users to analyze business processes and current systems and define requirements. Develop strategies and participate in project planning, execution, and user acceptance. Create policies and procedures. Supervise and train personnel.

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PricewaterhouseCoopers (PwC) – U.S. and South America locations

1/1997-6/2002

Senior Business Consultant

Led medium and large-scale technical implementation projects in the US, Chile, Peru, Brazil, Argentina, and Colombia to deliver measurable benefits to major clients in diverse industries. Interacted with clients to evaluate needs, identify requirements, and provide change management and support. Tracked timelines, budgets, and progress. Served as analyst, project manager, and team leader to manage projects from concept through delivery to ensure client satisfaction. Provided marketing support for PwC throughout the Pacific area.

Key Projects:

- Bank Boston International – International Private Banking.
- Endesa / Enersis – a leading Energy company in Chile.
- Electroandina – South American Energy company.
- ENAP Empresa Nacional del Petroleo – Chilean oil and gas organization.
- ROCSA Empresas Richard O. Custer – a leading Pharmaceutical company in Lima, Peru.
- AgrEvo – the Colombian flower industry's main supplier.
- Bavaria S.A. – a Colombian brewery company.

Unilever Andina S.A. – Bogotá, Colombia

1/1995-12/1996

IT Analyst

Identified needs, determined requirements, and provided technical expertise for technology solution projects throughout Colombia, Venezuela, and Brazil. Gained broad knowledge of business practices in the manufacturing industry. Coordinated and participated in implementations of Rapier Software (Plant and System Maintenance), MFG-PRO (Forecast and Production), and Open-Distribution (Distribution Systems in the Retail Sector).

Also implemented point-of-sale (POS) and enterprise applications for TANIA Ltd., and served as IT Systems Department Manager for APEL Ltd.

EDUCATION AND TRAINING

Master of Professional Studies (MPS) in Executive Management

St. Thomas University – Miami, Florida - US

Bachelor of Science in Systems Engineering / Specialization in Audit and Process Control

Politecnico-Grancolombiano University – Bogotá - Colombia

Private Investigator

Penn Foster Career School – Scranton, Pennsylvania - US

PMP – Project Management Professional

The Academy of South Florida – Miami, Florida - US